

Message Text

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PAGE 01 BUDAPE 02360 100033Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
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R 091525Z JUN 78
FM AMEMBASSY BUDAPEST
TO USDOC WASHDC
INFO SECSTATE WASHDC 1686

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E.O.11652: N/A
TAGS: BEXP, HU
SUBJECT: PROPOSED \$6 MILLION SALE OF PFIZER EQUIPMENT TO MEDICOR

1. GREGORY E. GARDINER, DIRECTOR OF PLANNING, PFIZER MEDICAL SYSTEMS, INC, COLUMBIA, MD, DISCUSSED WITH EMBOFF HIS COMPANY'S PLANS TO SELL FIRST GENERATION COMPUTED TOMOGRAPHY TECHNOLOGY TO MEDICOR. TECHNOLOGY SALE WILL TAKE PLACE IN FOUR STAGES OVER TWO-YEAR PERIOD BEGINNING FEBRUARY 1979: 1) INSTALLATION OF SERVICE; 2) FINAL TESTING; 3) FINAL QUALITY CONTROL; AND 4) SUBASSEMBLY AND MANUFACTURE OF COMPONENTS. PFIZER WILL BRING THREE HUNGARIANS TO THE U.S. FOR TRAINING AND CONSULTATIONS IN JULY AND WILL SEND AMERICAN ENGINEERS TO HUNGARY BEGINNING NEXT FEBRUARY FOR TWO-THREE MONTHS EACH OVER A PERIOD OF SIX MONTHS TO ONE YEAR. MEDICOR HOPES TO DEVELOP A MANUFACTURING CAPABILITY FOR THIS LINE OF EQUIPMENT WITHIN THE NOT-TOO-DISTANT FUTURE.

2. GARDINER EXPRESSED CONCERN THAT U.S. EXPORT ADMINISTRATION PROCEDURES MAY CAUSE PROBLEMS WITH DELAYS IN PFIZER'S PROVIDING SPARE PARTS FOR THIS EQUIPMENT. HE DID NOT SEEM CONCERNED ABOUT SIMILAR PROBLEMS FOR THE BASIC EQUIPMENT ITSELF.

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3. PFIZER WILL HOLD EQUIPMENT SHIPMENT TO HUNGARY UNTIL SEPTEMBER WHEN, HOPEFULLY, MFN TARIFF DUTIES WILL BE IN EFFECT.

4. AT THIS STATE ONLY A LETTER OF INTENT HAS BEEN SIGNED. GARDINER REQUESTED THAT ALL ABOVE INFO BE KEPT IN STRICT RPT STRICT CONFIDENCE UNTIL HE NOTIFIES

EMBASSY OTHERWISE.

KAISER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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ISecure: 1
Legacy Key: link1978/newtext/t19780678/aaaacozk.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b4ebc58c-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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